

FOR BOARD ACTION

Agenda Item # 4.a.

Meeting Date:

6/26/07

SUBJECT: Purchase of One 2007 Terex-Telelect C-6060 Digger Derrick, Utility Body, and Installation

PREPARED BY: Bill Cook, Supervisor Environmental, GIS, & Fleet Operations

ITEM DESCRIPTION:

Plans for vehicle replacement in 2007 include a new digger derrick truck for Electric Maintenance & Construction crews. The 2007 capital improvement budget included funds for this unit which replaces an existing unit. Bids were received from two vendors to supply the digger derrick, body and installation on an RPU provided cab & chassis. Based on our evaluation of the bids which included price, delivery, previous experience with manufacturer and bidder, availability of service and repair facilities, compliance with specifications and operating & maintenance costs, DUECO was determined to be the lowest responsive bid with a price of \$123,628.00 which include the trade in of Unit V102. A request to purchase a cab and chassis for this unit will be brought before the Board at a future meeting. The cab & chassis purchase will be off the State contract at an estimated cost of approximately \$68,000. The total price of the unit is within budget estimates.

UTILITY BOARD ACTION REQUESTED:

Management recommends Board approval of a Purchase Order to: DUECO in the amount of \$123,628.00 plus sales tax.



General Manager



Date

ROCHESTER PUBLIC UTILITIES

Rochester Public Utilities
V440 Digger & Body Bid Tabulation
 06/12/2007 - 2:00 PM

	ABM	Altec	DUECO	Truck Utilities
Base	No bid letter	\$ 156,660.00	\$ 144,256.00	NQ
Bid Signature		Y	Y	
Trade: V102 - 1994 Ford		\$ 20,000.00	\$ 25,000.00	
Pole Claw Tilt Sequencing		Included	N/A	
Pole Puller		\$ 724.00	\$ 977.00	
Auger Storage Cradle		\$ 450.00	\$ 408.00	
Hydraulic Impact Wrench		\$ 848.00	\$ 1,058.00	
Hydraulic Tamper		\$ 1,265.00	\$ 1,281.00	
Hydraulic Breaker		\$ 1,950.00	\$ 2,824.00	
Hex Shaft Bits		-	\$180.00*	
CR Collapsible Power Spider Reel		\$ 685.00	\$ 647.00	
Extended Warranty		\$ 4,366.00	\$ 1,059.00	
Bid Bond		Y	* 8 ft. N/A	
Addendum		N/A	N/A	

Bid Evaluation - V440 Digger Derrick

June 19, 2007

Bidders

DUECO - Watertown SD

Altec Industries - Indianapolis IN

ABM Equipment & Supply - Hopkins MN

Price

	ABM	Altec	DUECO
Base	No Bid Letter	\$ 156,660.00	\$ 144,256.00
Pole Claw Tilt Sequencing		Included	N/A
Pole Puller		\$ 724.00	\$ 977.00
Auger Storage Cradle		\$ 450.00	\$ 408.00
Hydraulic Impact Wrench		\$ 848.00	\$ 1,058.00
Hydraulic Tamper		\$ 1,265.00	\$ 1,281.00
Hydraulic Breaker		\$ 1,950.00	\$ 2,824.00
Hex Shaft Bits		\$ -	\$180.00*
CR Collapsible Power Spider Reel		\$ 685.00	\$ 647.00
Extended Warranty		\$ 4,366.00	\$ 1,059.00
Base & Selected Options		\$ 164,150.00	\$ 148,628.00
Trade: V102 - 1994 Ford		\$ 20,000.00	\$ 25,000.00
<i>Total</i>		\$ 144,150.00	\$ 123,628.00

Delivery

Delivery (in days after issuance of PO) 270-300 270-300

Availability of Service and Repair Facilities

Location Hopkins MN Ramsey MN Shakopee MN

Compliance With Specifications and other Proposal Documents

Low bidder is in compliance with the specifications.

Recommendation

Staff recommends selecting the low bid
of: DUECO



RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a purchase order agreement with Dueco for

One 2007 Terex-Telelect C-6060 Digger Derrick, Utility Body and Installation

The amount of the purchase order agreement to be ONE HUNDRED TWENTY-THREE THOUSAND SIX HUNDRED TWENTY-EIGHT AND 00/100 DOLLARS (\$123,628.00) plus sales tax and Dueco being lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 26th day of June, 2007.

President

Secretary